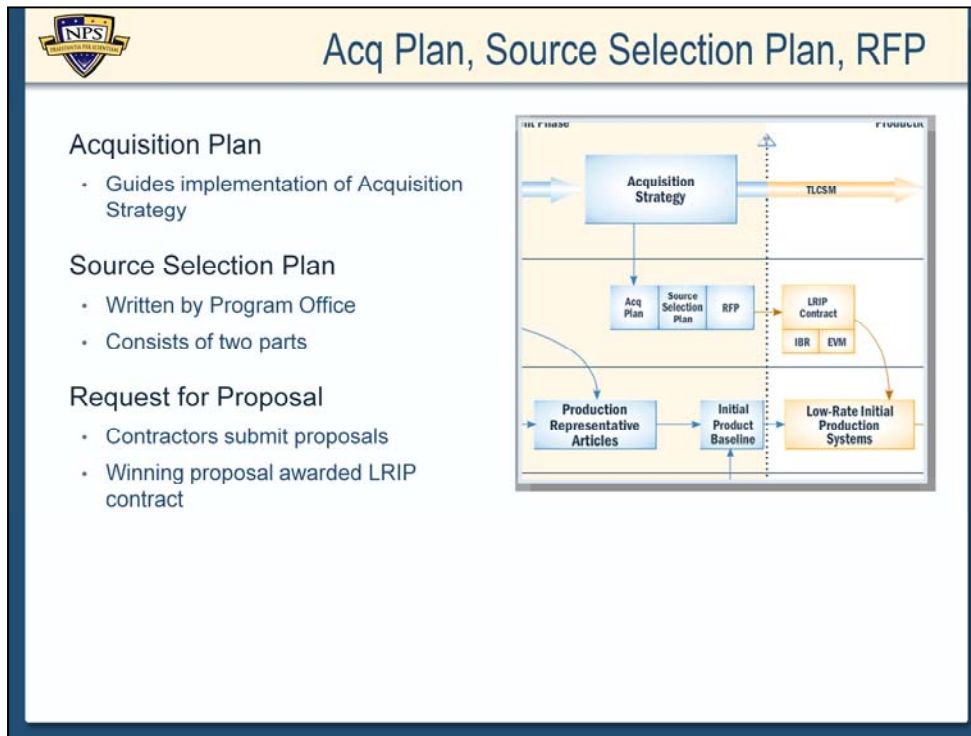




**Contracting  
Acquisition Plan  
Source Selection Plan  
Request for Proposals**

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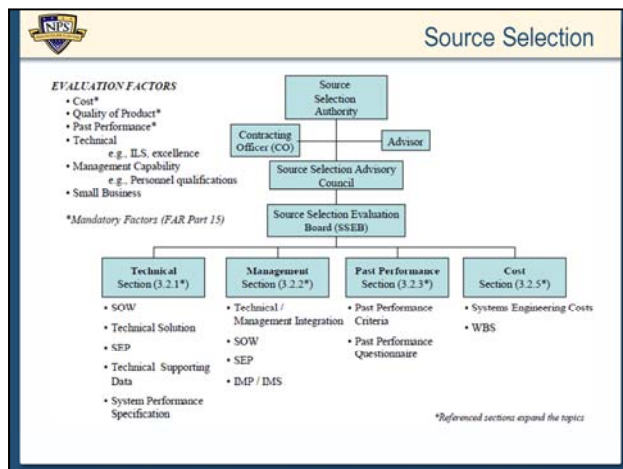
This is the third of four Acquisition Plan, Source Selection Plan, and Request for Proposal activities on the Interactive DA Framework.

This series of activities sets up what's going to happen in the Production and Deployment phase.

Take a look at the screen shot of the Interactive DA Framework on this slide. The Acquisition Strategy is updated based on the activities that have taken place in the EMD and the Technology Development phases.

The Acquisition Plan is updated as well. Remember, the Acquisition Plan is the document that describes and guides the implementation of the Acquisition Strategy. Also, a Source Selection Plan is written. You should recall from previous modules that the Source Selection Plan is written by the Program Office and approved by the Source Selection Authority. The first part of the Source Selection Plan describes the organization and responsibilities of the source selection team. The second part identifies the evaluation criteria and detailed procedures for proposal evaluation.

After the Source Selection Plan is written, a Request for Proposals is written and released. Contractors bid on the proposal and the company that wins is offered a contract for Low-Rate Initial Production (or LRIP). That company then produces the initial systems in the Production and Deployment phase.



Here's a little more detail on the Source Selection process. The figure on this slide is from a DoD document entitled, "*Guide for Integrating Systems Engineering into DoD Acquisition Contracts.*" It was published in 2006. This document is attached to the same block on the Interactive DA Framework as this presentation. It also contains some valuable information on Requests for Proposals.

The Source Selection Authority (or SSA) is a pretty high-ranking government official, especially for ACAT I programs. In Navy ACAT I programs, the SSA is usually the Assistant Secretary of the Navy for Research, Development, and Acquisition.

As the figure shows, the Source Selection Evaluation Board (or SSEB) is required to evaluate proposals based on their merit in four areas: Technical, Management, Past Performance, and Cost.

As HSI Practitioners, you should work hard to get on to the Source Selection Evaluation Board for any program that you're working on. As a member of the SSEB, you'll be in a perfect position to be able to evaluate the merits of each proposal from the perspective of HSI. You'll also be able to make your recommendations known to the Source Selection Authority. And hopefully, you'll be able to influence the decision making process in a way that best supports the Warfighters who'll operate, maintain, and support the system and those who'll train them.

For more information on Requests for Proposals and Source Selection, go to the Quick Links panel of this module and click on the two links to the Federal Acquisition Regulations. Subpart 15.2 covers Solicitation and Receipt of Proposals and Information and Subpart 15.3 covers Source Selection.