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**Acq Plan, Source Selection Plan, RFP**

**Acquisition Plan**

- Guides implementation of Acquisition Strategy

**Source Selection Plan**

- Written by Program Office
- Consists of two parts

**Request for Proposal**

- Contractors submit proposals
- Winning proposal awarded LRIP contract

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**Source Selection**

**EVALUATION FACTORS**

- Cost\*
- Quality of Product\*
- Past Performance\*
- Technical
  - e.g. ILS, excellence
- Management Capability
  - e.g. Personnel qualifications
- Small Business

*\*Mandatory Factors (FAR Part 15)*

**Technical Section (3.2.1\*)**

- SOW
- Technical Solution
- SEP
- Technical Supporting Data
- System Performance Specification

**Management Section (3.2.2\*)**

- Technical / Management Integration
- SOW
- SEP
- IMP / IMS

**Past Performance Section (3.2.3\*)**

- Past Performance Criteria
- Past Performance Questionnaire

**Cost Section (3.2.5\*)**

- Systems Engineering Costs
- WBS

*\*Referenced sections expand the topics*

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